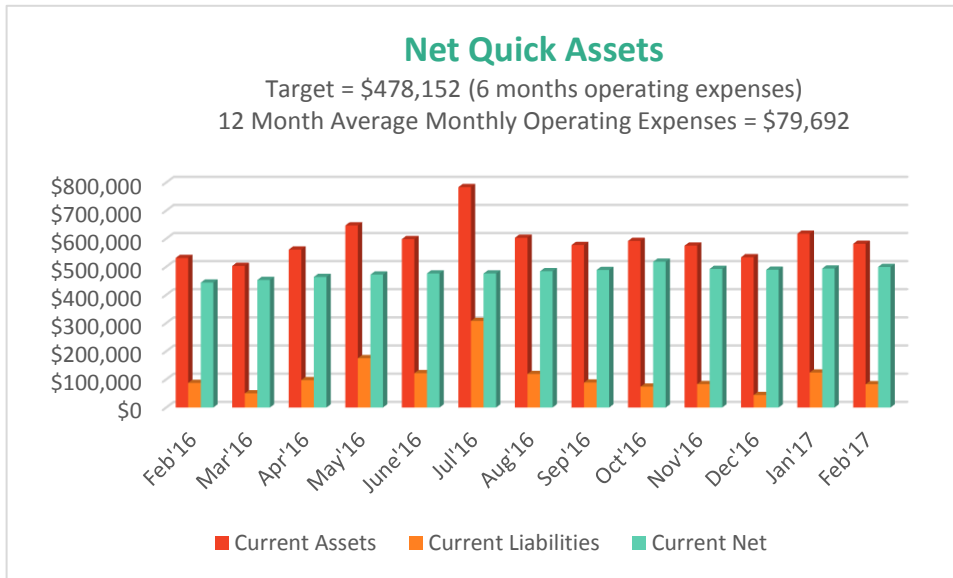


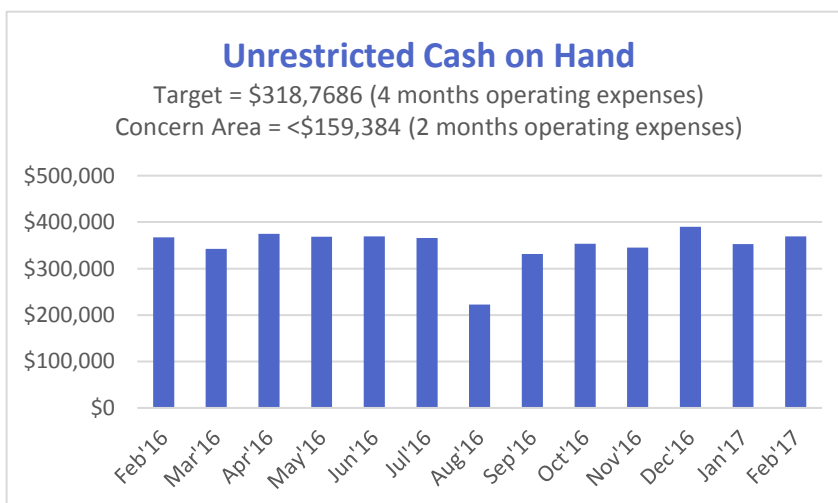
FINANCIAL DASHBOARD Through February 28, 2017



Net Quick Assets

Feb'16 =	\$443,690
Mar'16 =	\$452,871
Apr'16 =	\$463,668
May'16 =	\$472,075
Jun'16 =	\$475,879
Jul'16 =	\$476,001
Aug'16 =	\$484,103
Sep'16 =	\$488,664
Oct'16 =	\$517,806
Nov'16 =	\$492,203
Dec'16 =	\$489,502
Jan'17 =	\$493,542
Feb'17 =	\$499,143

NET QUICK ASSETS are the highly liquid assets held by the agency, including cash, marketable securities and accounts receivable. Net quick assets are calculated as current assets (cash + marketable securities + prepaid assets + accounts receivable) minus current liabilities of payables and deferred revenue. The FY17 target is 6 months of operating expenses (TJPDC costs minus pass-through and project contractual expenses), based on a rolling twelve-month average. TJPDC had 6.26 months of operating expenses at the end of the month. The rolling twelve-month average operating expenses changes only slightly from month to month, increasing from \$79,409 in January to \$79,692 in February.

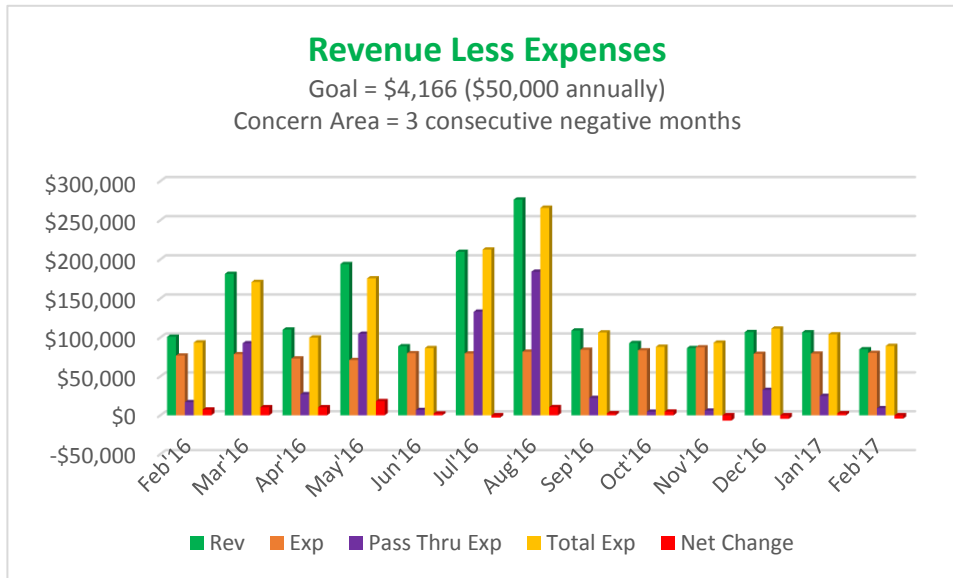


UNRESTRICTED CASH ON HAND

consists of funds held in checking and money market accounts immediately available to TJPDC for expenses. Cash does not include pass-through deposits in transit. Total cash minus notes payable minus deferred revenue = Unrestricted Cash on Hand.

Months of Unrestricted Cash divides unrestricted cash on hand by the agency's average monthly operating expenses to give the number of months of operation without any additional cash received. The end of month level of Unrestricted Cash on Hand of \$369,251 represents 4.63 months of operating expenses.

FINANCIAL DASHBOARD Through February 28, 2017



Monthly Net Revenue

Feb'16 =	\$7,419
Mar'16 =	\$10,359
Apr'16 =	\$10,228
May'16 =	\$18,160
Jun'16 =	\$2,282
Jul'16 =	(\$2,961)
Aug'16 =	\$10,510
Sep'16 =	\$2,607
Oct'16 =	\$4,767
Nov'16 =	(\$6,899)
Dec'16 =	(\$4,550)
Jan'17 =	\$2,612
Feb'17 =	(\$4,277)

NET REVENUE is the surplus or shortfall resulting from monthly revenues minus expenses. The final FY17 budget adopted in February 2017 projects a surplus of \$54,685. There was a shortfall in February of -\$4,277. The resulting year to date surplus is only \$1,706, which is significantly below the YTD target of \$33,333, and the YTD budget of \$25,963. Expenses for equipment/data use were high for the month due to the purchase of a screen and cart for the Water Street Center and travel costs were high due to the General Assembly session. February is a short month with one holiday, yielding only 19 work days. By contrast, March has 23 work days. A surplus is anticipated for each of the next 4 months. With expected revenues and expenses, TJPDC expects to surpass the target of \$50,000 by the end of the fiscal year, June 30, 2017.

NOTES

1. Target is a reasonable expectation that the TJPDC may reach this level to achieve our long range financial goals. A plan will be developed showing how these target goals are expected to be achieved through daily financial management practices.
2. Concern is a level where staff will immediately identify causes of the change in financial position, whether this is a special one-time circumstance caused by a financial action or whether a trend is emerging caused by one of more operational or financial circumstances and prepare a plan of action to correct or reverse the trend.
3. Back up documentation and details of this Financial Dashboard can be found in the monthly financial statements of balance sheet, income statement and cash position statement supplied to the TJPDC Commissioners.
4. The average monthly operating expense is a rolling twelve-month average of operating expenses (TJPDC costs minus pass-through and project contractual expenses).
5. Meeting the goal of Revenue Less Expenses of \$50,000 per year will achieve our target goal of \$500,000 in Net Quick Assets before the end of FY17.